



EBOS Healthcare Business Overview 2023

ESSENTIAL TO HOSPITAL SOLUTIONS



Our Footprint and Capability:

EBOS Healthcare is a fully integrated, full-line wholesaler of medical and pharmaceutical products across all segments of Australian Healthcare.

Utilising other entities within the EBOS Group, EBOS Healthcare can tailor a complete offering for its customers across all medical and pharmaceutical categories.

We appreciate the emotional connection healthcare clinicians have towards ethically sourced healthcare products. Importantly, we understand the dependence upon us to deliver the right product to the right place at the right time - every time.

To further enhance our local delivery capability, over the next 24 months EBOS Healthcare will expand current warehousing adding a further 2,500m2 in Adelaide, 15,000m2 in Brisbane and 12,000m2 in Melbourne.



Distribution Centre		Size (m2)
NSW	Wetherill Park	11,700
NSW	Kingsgrove DC1	3,500
VIC	Clayton	2,500
VIC	Oakleigh	5,500
QLD	Larapinta	4,500
QLD	Larapinta DC2	5,200
SA	Underdale	1,200
SA	Beverley	800
WA	Welshpool	7,200
TAS	Derwent Park	1,000
Total		43,100

Transport

Full Suite of Delivery Options



We believe that transport should reside with companies that specialise in just that, transport.

EBOS Healthcare offers a selection of delivery options, including delivery to the facility and/or to dedicated receiving area.



Metro, Surrounds and Regional Footprint



Established relationships with multinational carriers together with geographically appropriate smaller carriers.

Flexibility to provide tailored solutions, using the most appropriate carrier to suit the product and/or delivery requirements of Nexus Hospitals Group.



Breadth of Customer Reach and Requirements



Flexibility and adaptability for a range of delivery specific requirements.

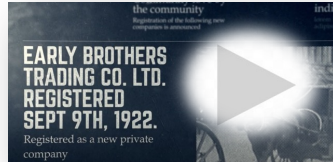
Who is EBOS Group & EBOS Healthcare: OVERVIEW

In 2022, EBOS Group celebrated its 100 year anniversary in business. As part of the Healthcare division of EBOS Group, EBOS Healthcare is part of the wider Group of interconnected entities that specialise in medical consumables, pharmaceuticals and medical equipment. We are entrenched in the Australian and New Zealand healthcare industry.

Today EBOS Group is the largest and most diversified Australasian marketer, wholesaler and distributor of healthcare, medical and pharmaceutical products.



> [CLICK HERE to view our journey](#)



Strength & Reliability

Servicing the ANZ Healthcare industry For over 100+ years

Our Purpose

Advance opportunities to enrich lives

Comprehensive Range

85,000+ Medical and Pharmaceutical SKU's

95,000+ Customers

5,000+ Employees

107,914 tonnes CO2e offset with Greenfleet since 2007

Why Choose EBOS Healthcare Solutions:

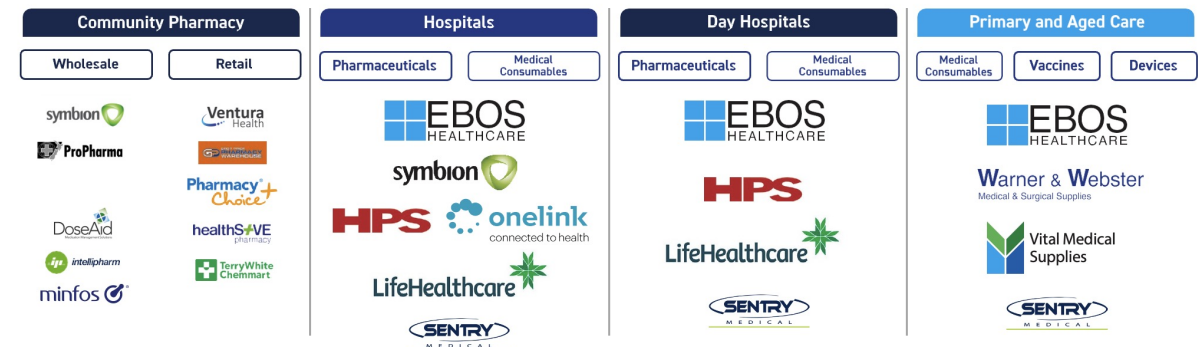
EBOS Healthcare distinguishes itself within the Australian Healthcare industry by:

- Personalised Key Account Manager resource
- Large scale warehouses stocked with a wide range of products
- Additionally, our tailored service solutions and integrated systems offered to DH at no charge are great benefits.
- EBOS Healthcare recognises that service is everything and that we aim to save our customers time so they can focus on delivering quality patient care.

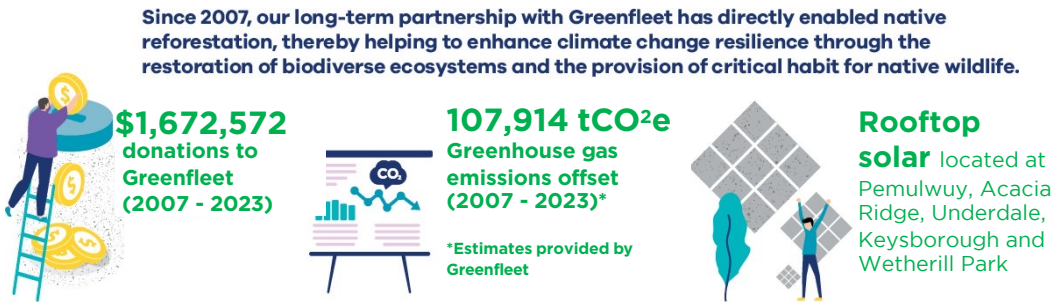
Being the lowest priced pharmaceutical supplier, we recognise that price is one thing, but service is everything!

Most importantly, we save you time! Time that can be attributed to patient care.

EBOS Group Overview:



Environmental and Social Governance (ESG) at EBOS:



For over a decade, EBOS has been supporting communities across Australia and New Zealand through a range of charitable endeavours, and socially and environmentally responsible activities that define our commitment to being a good corporate citizen. As an organisation, we acknowledge that the way in which we articulate, deliver, and measure this activity drives perceptions, opinions and trust among key stakeholders and the community and ultimately ensures we maintain a social license to operate. EBOS started the journey to implement a formal ESG program in 2020 to ensure we have structure in measuring and building on our environmental, social and governance responsibilities.

Materiality assessment and stakeholder engagement interview key outtakes form the framework that drives our ongoing activity to maximise our impact in this space.

Health & Animal Care Partners Delivering essential infrastructure for human and animal health - Community service role - Nurturing customer and government relationships Implementing robust systems - Business continuity management - Data and technology security/privacy	Consumers & Patients Managing the impacts of our products - Packaging and Waste - Ethical Sourcing Upholding our Quality Promise - Quality Management - Compliance	Community & Environment Environmental Stewardship - Minimising our impact - Carbon offsetting Reaching out to help out - Supporting causes close to us - Advancing equity, fairness and opportunity in society
Our People - Employee safety, health and wellbeing - Culture and engagement - Talent and capability - Performance and reward		Responsible Business - Legal compliance - Reporting with integrity - Ethical behaviour - Corporate governance

Maximum use of recycled materials.	Smaller tubs were introduced to increase utilisations resulting in fewer vehicles on the road.	Furthering our relationship with Greenfleet to offset EBOS' carbon footprint and reduce freight costs.	Improving waste management.
Recycle incoming cardboard boxes and plastic.	Employees are encouraged and supported in efforts to reduce their carbon footprint.	Increasing the use of renewable energy.	Supporting community and selected charitable causes.
Insulated containers for delivery of fridge lines have replaced single-use ice pack eskies.	Responding to valid concerns of communities and making conscious efforts to partake in community efforts for a sustainable future.	Lowering our carbon footprint.	

Our Corporate Sponsorship

EBOS Healthcare Hospital Solutions corporate sponsorship will assist Day Hospitals Australia in meeting their strategic objectives. This sponsorship combines the expertise and resources of both organisations.

EBOS Healthcare Hospital Solutions understands the unique requirements of day hospitals and their contribution to the Australian healthcare system. This corporate sponsorship will enable an increased focus on advocacy activities that will assist in driving innovation in the sector providing support for the sustainability of the Australian healthcare system.



For Day Hospitals Australia, what is the most important aspect of this sponsorship with EBOS Healthcare?

"A major focus of Day Hospitals Australia is the advocacy and support they provide for their members and the sector, whilst ensuring that the government (both federal and jurisdictional), private health insurers, various medical bodies, colleges, societies, and consumers all understand the benefit of day hospitals.

The EBOS Healthcare sponsorship agreement with Day Hospitals Australia will support further growth of the organisation and assist the Association as it strives to achieve its objectives."

– Jane Griffiths

Featured Brands:



SmithNephew

ETHICON
PART OF THE Johnson & Johnson FAMILY OF COMPANIES | Shaping the future of surgery

Vernacare



B | BRAUN
SHARING EXPERTISE

Flen Health
advanced skin healing

Baxter



 **MESI**
Simplifying Diagnostics

SC Johnson
PROFESSIONAL
A family company™



 **essity**

Attends®

WOUNDCLOT™
Advanced Bleeding Control™

3M Science.
Applied to Life.™



InterPharma

SANDOZ



 **TERUMO**

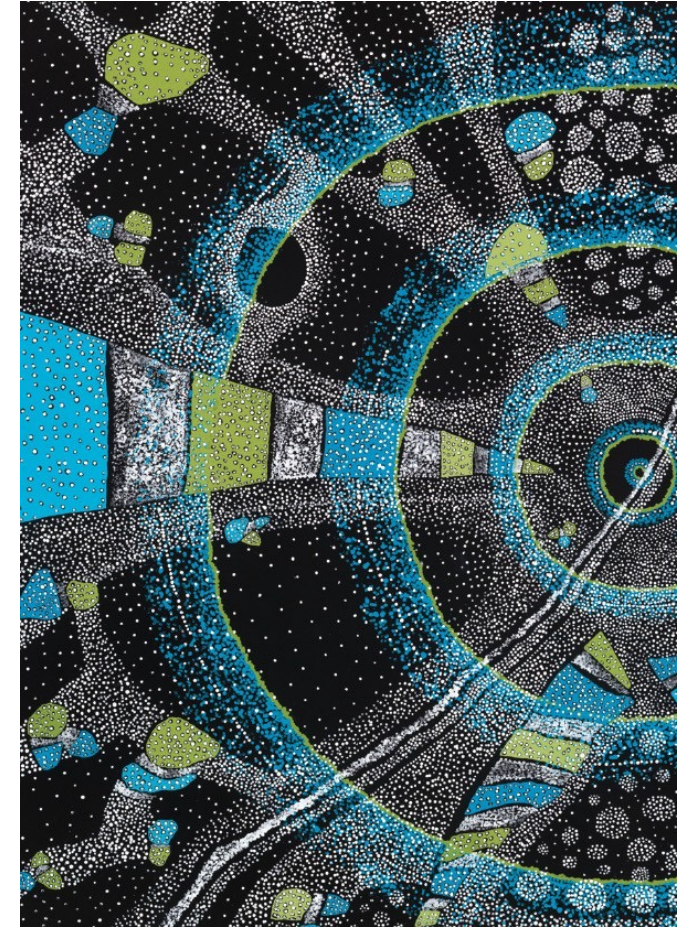
RECONCILIATION ACTION PLAN (RAP):

In 2020, EBOS was pleased to launch its first RAP as part of our commitment to reconciliation between Aboriginal and Torres Strait Islander peoples and the broader Australian population.

For EBOS, reconciliation is a journey – one of understanding and embracing Aboriginal and Torres Strait Islander peoples and their cultures and forging deeper connections between indigenous and non- indigenous Australians.

In developing and implementing the RAP, EBOS consulted closely with Reconciliation Australia, to develop our own unique principles and vision for Reconciliation.

Artwork by Australian Rules Football star and celebrated indigenous artist, Gavin Wanganeen.
Born in Mount Gambler, South Australia, Gavin is a proud descendent of the Kokatha Mula people of the Western Desert in South Australia.



EBOS HEALTHCARE

Building 2B, 300 Victoria Street
Wetherill Park, NSW 2164
Free Phone: 1800 269 534
Free Fax: 1800 810 257
Email: customerservice@ebosgroup.com.au
Online Ordering: www.eboshealthcare.com.au
www.eboshealthcare.com.au

WAREHOUSE LOCATIONS

Wetherill Park, NSW
Oakdale West, NSW
Greystanes, NSW
Dandenong South, VIC
Larapinta, QLD
Underdale, SA
Pooraka, SA
Beverley, SA
Welshpool, WA
Derwent Park, TAS



ESSENTIAL TO HEALTH